Content Promotion Checklist

Planning

Plan Your Timeline
Choose Your Targeted Buyer Persona
Work with Copywriter for Promotion Copy

SEO

Acquire Backlinks to Content

Promote Content With a Blog Post

Bots & Messaging

Add Bot to Related Website/Blog Pages
Link Content to Facebook Messenger for
New Likes on the Page

Email

Send Email to Leads and Customers

Add Link to Content in Email Signature

Social Media

Plan and Share Posts on:

- Facebook
- Twitter
- Instagram
- LinkedIn

Share on Relevant Groups

Schedule and Host a Facebook Live Event

Live Events

Host a Webinar to Promote the Content Share Content at Conferences & Events

Podcasting

Plug the Content on Your Podcast

Secure a Guest Spot on an Industry

Podcast to Promote the Content

Influencer Marketing

Ask Your Network Influencers to Share Reach Out to New Influencers to Ask if They'll Share

Word-of-Mouth Marketing

Add Social Sharing Buttons on:

- Content Landing Pages
- The Content Itself
- Follow-Up Emails

Ask Employees to Share with Their Personal and Professional Networks

Content Syndication

Promote With an External Guest Post on an Industry Blog
Submit to External Publishing Site Like
Medium or Inc.com

Repurpose Content

Use Your Content for a New Offer Idea (i.e. Turn a Blog Post Into an Infographic)

Paid Search

Set Up Google Search Campaign
Design Display Ads

Paid Social

Create Social Ad Designs and Copy
Create Ad Campaigns on Relevant Social
Media Sites

Video

Script, Shoot, and Edit Promotional Video Share Video on Social Media & YouTube Add Video to Relevant Website Pages